

## Statement of Standalone Unaudited Financial Results for the Quarter/Half Year Ended 30th September 2012

## PART - I

(Rs. in Lakhs)

Sno	Particulars	Quarter Ended			Half Year Ended		Year Ended
		30.09.2012	30.06.2012	30.09.2011	30.09.2012	30.09.2011	31.03.2012
		Reviewed	Reviewed	Reviewed	Reviewed	Reviewed	Audited
1	<b>Income from Operations</b>						
	(a) Net Sales/Income from Operations	83632	77739	69975	161371	134076	280007
	(b) Other Operating Income	-	-	-	-	-	-
	<b>Total Income (a+b)</b>	<b>83632</b>	<b>77739</b>	<b>69975</b>	<b>161371</b>	<b>134076</b>	<b>280007</b>
2	<b>Expenditure</b>						
	(a) Cost of material consumed	21338	22302	19771	43640	39446	78466
	(b) Purchase of stock-in-trade	22550	19851	16698	42401	31870	68988
	(c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	(364)	(2179)	(307)	(2543)	(1340)	(1907)
	(d) Employee benefit expense	13049	12574	10948	25623	20569	42851
	(e) Depreciation & amortisation expense	2699	2511	2276	5210	4272	9113
	(f) Other expenditure	10354	10750	9624	21104	18698	39875
	(g) Selling and Distribution Expenses	2306	1402	1537	3708	2543	5294
	<b>Total Expenditure</b>	<b>71932</b>	<b>67211</b>	<b>60547</b>	<b>139143</b>	<b>116058</b>	<b>242680</b>
3	<b>Profit from Operations before Other Income, Finance Cost &amp; Exceptional items ( 1 - 2 )</b>	<b>11700</b>	<b>10528</b>	<b>9428</b>	<b>22228</b>	<b>18018</b>	<b>37327</b>
4	Other Income	1437	407	638	1844	1103	2785
5	<b>Profit from ordinary activities before finance cost &amp; Exceptional items ( 3 + 4 )</b>	<b>13137</b>	<b>10935</b>	<b>10066</b>	<b>24072</b>	<b>19121</b>	<b>40112</b>
6	Finance Costs	1884	1367	1776	3251	3243	6360
7	<b>Profit from ordinary activities after finance costs but before Exceptional items ( 5 - 6 )</b>	<b>11253</b>	<b>9568</b>	<b>8290</b>	<b>20821</b>	<b>15878</b>	<b>33752</b>
8	Exceptional Items	-	-	-	-	-	-
9	<b>Profit (+) / Loss (-) from Ordinary Activities before tax (7 + 8)</b>	<b>11253</b>	<b>9568</b>	<b>8290</b>	<b>20821</b>	<b>15878</b>	<b>33752</b>
10	Tax expense						
	Net Current Tax	1606	1236	816	2842	2938	4355
	Deferred	1323	1358	1898	2681	2237	6298
11	<b>Net Profit (+) / Loss (-) from Ordinary Activities after tax ( 9 - 10 )</b>	<b>8324</b>	<b>6974</b>	<b>5576</b>	<b>15298</b>	<b>10703</b>	<b>23099</b>
12	Extraordinary item	-	-	-	-	-	-
13	<b>Net Profit (+) / Loss (-) for the period (11-12)</b>	<b>8324</b>	<b>6974</b>	<b>5576</b>	<b>15298</b>	<b>10703</b>	<b>23099</b>
14	Paid-up equity share capital (Face value Rs. 5/- per share)	6956	6792	6569	6956	6569	6723
15	Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year						224633
16	Paid up Debt Capital	32500	20000	10000	32500	10000	20000
17	Earnings Per Share						
	Before Extraordinary Item (Rs. 5/- of each)						
	Basic	*6.02	*5.17	*4.29	*11.20	*8.40	17.72
	Diluted	*5.98	*5.01	*4.07	*11.00	*7.94	17.16
	After Extraordinary Item (Rs. 5/- of each)						
	Basic	*6.02	*5.17	*4.29	*11.20	*8.40	17.72
	Diluted	*5.98	*5.01	*4.07	*11.00	*7.94	17.16
18	Debt Equity Ratio (DER) (Times)	0.32	0.24	0.29	0.32	0.29	0.26
19	Debt Service Coverage Ratio (DSCR) (Times)	3.97	3.46	3.33	3.72	3.07	2.63
20	Interest Service Coverage Ratio (ISCR) (Times)	7.97	9.71	7.32	8.68	6.82	7.41
21	Debt Redemption Reserve	-	-	-	-	-	1,700

\* Not Annualised

(i) DER = Loan funds/Networth

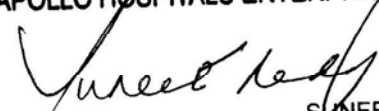
(ii) DSCR = Profit Before Interest &amp; Depreciation and after Tax / (Interest on loans + long term debt obligations paid during the period)

(iii) ISCR = Profit Before Interest and Tax / Interest

## PART - II : Select Information for the Quarter/Half Year Ended 30th September 2012

A	Particulars of Shareholding :						
1	Total Public Shareholding (a) Number of Shares	86,042,561	86,041,151	87,958,738	86,042,561	87,958,738	84,599,532
	(b) Percentage of Shareholding	61.85%	63.34%	66.95%	61.85%	66.95%	62.91%
2	Promoters and Promoter Group Shareholding						
	a) Pledged/Encumbered						
	No. of Shares	19,717,172	16,157,172	24,440,172	19,717,172	24,440,172	22,440,172
	Percentage of shares (as a % of the total shareholding of promoter and promoter group)	41.26%	36.30%	59.01%	41.26%	59.01%	50.41%
	Percentage of shares (as a % of the total share capital of the company)	14.17%	11.89%	18.60%	14.17%	18.60%	16.69%
	b) Non-Encumbered						
	No. of Shares	28,069,957	28,354,445	16,980,066	28,069,957	16,980,066	22,071,445
	Percentage of shares (as a % of the total shareholding of promoter and promoter group)	58.74%	63.70%	40.99%	58.74%	40.99%	49.59%
	Percentage of shares (as a % of the total share capital of the company)	20.18%	20.87%	12.92%	20.18%	12.92%	16.41%
B	<b>Investor Complaints</b>	<b>Quarter Ended 30th September 2012</b>					
	Pending at the beginning of the quarter	Nil					
	Received during the quarter	54					
	Disposed off during the quarter	54					
	Remaining unresolved at the end of the quarter	Nil					

For APOLLO HOSPITALS ENTERPRISE LIMITED


SUNEETA REDDY  
Joint Managing Director

# Apollo Hospitals Enterprise Limited

Regd. Office : No. 19 Bishop Gardens, Raja Annamalaipuram, Chennai - 28

Segment Reporting under Clause 41 of the Listing Agreement with  
Stock Exchanges for the Quarter/Half Year Ended 30th September 2012

(Rs.in Lakhs)

Particulars	Quarter Ended			Half Year Ended		Year Ended
	30.09.2012	30.06.2012	30.09.2011	30.09.2012	30.09.2011	31.03.2012
	Reviewed	Reviewed	Reviewed	Reviewed	Reviewed	Audited
<b>1. Segment Revenue ( Net Sales / Income from each segment )</b>						
a) Healthcare Services	55886	52990	49145	108876	94287	194015
b) Pharmacy	27763	24766	20847	52529	39823	86058
c) Others	1437	407	638	1844	1103	2785
<b>TOTAL</b>	<b>85086</b>	<b>78163</b>	<b>70630</b>	<b>163249</b>	<b>135213</b>	<b>282858</b>
Less : Intersegmental Revenue	17	17	17	34	34	66
Net Sales / Income from Operations	<b>85069</b>	<b>78146</b>	<b>70613</b>	<b>163215</b>	<b>135179</b>	<b>282792</b>
<b>2. Segment Results (profit (+) / loss (-) before Tax and Interest from each segment )</b>						
a) Healthcare Services	11113	10149	9257	21262	17818	36546
b) Pharmacy	587	379	171	966	200	781
c) Others	1437	407	638	1844	1103	2785
<b>TOTAL</b>	<b>13137</b>	<b>10935</b>	<b>10066</b>	<b>24072</b>	<b>19121</b>	<b>40112</b>
Less:(i) Interest (Net)	1884	1367	1776	3251	3243	6360
(ii) Other unallocable expenditure net of un-allocable income						
<b>Profit Before Tax</b>	<b>11253</b>	<b>9568</b>	<b>8290</b>	<b>20821</b>	<b>15878</b>	<b>33752</b>
<b>3. Capital Employed ( Segment Assets-Segment Liabilities )</b>						
a) Healthcare Services *	268875	242006	206382	268875	206382	225206
b) Pharmacy	29349	28434	24719	29349	24719	27158
c) Others	53443	35660	53255	53443	53255	44568
<b>TOTAL</b>	<b>351667</b>	<b>306100</b>	<b>284356</b>	<b>351667</b>	<b>284356</b>	<b>296932</b>

\*includes capital employed in various hospital projects under construction

	44,140	30,861	12,761	44,140	12,761	20,094
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**Notes :**

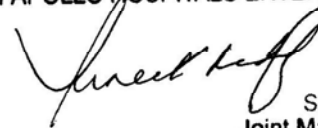
- 1) The above financial results were reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on 9th November 2012. Limited Review of these results as required under Clause 41 of the Listing Agreement has been carried out by the Statutory Auditors
- 2) During the quarter, the company allotted 3,276,922 equity shares of face value of Rs.5/- each to Dr. Prathap C Reddy, Promoter of the Company at a price of Rs. 472.46 per share (including a premium of Rs.467.46 per share ) calculated in accordance with SEBI (ICDR) Regulations, upon conversion of share warrants allotted to him on 5th February 2011. Consequent to the allotment, the paid up equity share capital has increased from Rs. 6792.41 lakhs to Rs.6956.26 lakhs
- 3) Outstanding Global Depository Receipts (GDRs) as on 30th September 2012 were 5,295,469 constituting 3.81% of the total no. of shares of the company
- 4) The Company has transferred seven of its clinics through a slump sale arrangement to its 100% subsidiary, Apollo Health and Lifestyle Limited
- 5) The Company divested 1/3<sup>rd</sup> of its equity investment in British American Hospitals Enterprise Limited. A profit of Rs. 183 lakhs arising on the divestment is included under Other Income.
- 6) Previous quarter/period's figures have been regrouped/rearranged wherever necessary to conform to the requirements of revised Schedule VI of the Companies Act, 1956.

for APOLLO HOSPITALS ENTERPRISE LIMITED

Place : Hyderabad  
Date : 9th November 2012

DR. PRATHAP C REDDY  
Executive Chairman

**For APOLLO HOSPITALS ENTERPRISE LIMITED**



**SUNEETA REDDY**  
Joint Managing Director

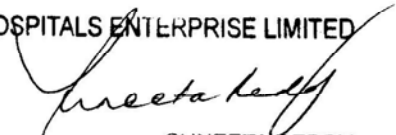
**APOLLO HOSPITALS ENTERPRISE LIMITED**  
 Regd. Office : No. 19 Bishop Gardens, Raja Annamalaipuram,  
 Chennai - 600 028

**Standalone Statement of Assets and Liabilities**

(Rs. in Lakhs)

	Particulars	As at	
		30.09.2012 Reviewed	31.03.2012 Audited
<b>A</b>	<b>EQUITY AND LIABILITIES</b>		
<b>1</b>	<b>Shareholders' Funds</b>		
	( a ) Share Capital	6956	6723
	( b ) Reserves and Surplus	259143	224633
	( c ) Money received against share warrants	-	3871
	<b>Sub-total - Shareholders' Funds</b>	<b>266099</b>	<b>235227</b>
<b>2</b>	<b>Share application money pending allotment</b>		
<b>3</b>	<b>Non Current Liabilities</b>		
	(a) Long term borrowings	75491	42167
	(b) Deferred tax liabilities (net)	19690	17009
	( c ) Other long term liabilities	380	478
	(d) Long term provisions	30629	26570
	<b>Sub-total - Non current liabilities</b>	<b>126190</b>	<b>86223</b>
<b>4</b>	<b>Current Liabilities</b>		
	(a) Short term borrowings	4367	13830
	(b) Trade payables	17810	17094
	( c ) Other current liabilities	20187	15727
	(d) Short term provisions	820	7732
	<b>Sub-total - Current liabilities</b>	<b>43184</b>	<b>54383</b>
	<b>TOTAL - EQUITY AND LIABILITIES</b>	<b>435473</b>	<b>375833</b>
<b>B</b>	<b>ASSETS</b>		
<b>1</b>	<b>Non Current Assets</b>		
	(a) Fixed Assets	185533	163694
	(b) Non Current investments	68581	64701
	( c ) Deferred tax assets (net)	-	-
	(d) Long term loans and advances	55117	51033
	(e) Other non current assets	-	-
	<b>Sub-total Non current assets</b>	<b>309231</b>	<b>279428</b>
<b>2</b>	<b>Current Assets</b>		
	(a) Current Investments	17994	11711
	(b) Inventories	20331	18271
	( c ) Trade receivables	43812	35377
	(d) Cash and Cash equivalents	26569	18696
	(e) Short term loans and advances	13783	9767
	(f) Other current assets	3753	2583
	<b>Sub-total Current assets</b>	<b>126242</b>	<b>96405</b>
	<b>TOTAL ASSETS</b>	<b>435473</b>	<b>375833</b>

For APOLLO HOSPITALS ENTERPRISE LIMITED



SUNEETA REDDY  
 Joint Managing Director

Branches: 27/34, 2nd Floor, Nandidurg Road, Jayamahal Extn.,  
Bangalore - 560 046. Tel. : 91-80-23530535

50, Fifty Feet Road, Krishnaswamy Nagar,  
Ramanathapuram, Coimbatore - 641045. Tel : 0422-4367065

**To**  
**Board of Directors of Apollo Hospitals Enterprise Limited**

We have reviewed the accompanying statement of unaudited financial results of Apollo Hospitals Enterprise Limited for the quarter and six months ended on September 30, 2012 except for the disclosures regarding 'Public Shareholding' and 'Promoter and Promoter Group Shareholding' which have been traced from disclosures made by the management and have not been audited by us. This statement is the responsibility of the Company's Management and has been approved by the Board of Directors/ committee of Board of Directors. Our responsibility is to issue a report on these financial statements based on our review.

We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, *Engagements to Review Financial Statements* issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying statement of unaudited financial results prepared in accordance with applicable accounting standards and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement including the manner in which it is to be disclosed, or that it contains any material misstatement.

For M/s S Viswanathan  
Chartered Accountants  
Firm Regn No.: 004770S



*V C Krishnan*  
V C Krishnan

Partner

Membership No.: 022167

Place: Chennai  
Date: 09.11.2012